

Solution Canvas

Designed by:



Problem: What is the problem according to your stakeholders?

1



Value Proposition for Solution Users: What value does your solution provide to users that they didn't have before? What makes your solution different from existing options?

5



Solution: What is your solution?

4



Value Proposition for Partners & Stakeholders: What value does your solution provide to stakeholders that they didn't have before? What makes your solution different from existing options?

7



Channels: What channels will you use to attract stakeholders?

8



Root Cause: What is the root cause of the Problem?

2



Solution Users: Who is your solution targeted to?

3



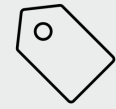
Partners & Stakeholders: Who are our key partners and stakeholders?

6



Key Metrics: How will you know if your solution is succeeding?

9



Cost Structure: What are the key cost drivers of your solution?

10



Funding or Revenue Streams: How will your solution be funded past AI4R?

11